

Consolidated income statement and other comprehensive income

SEK millions	Note	Jan-Mar 2022	Jan-Mar 2021	Jan-Dec 2021
Net sales		132.5	100.6	463.3
Cost of sales		-75.6	-55.9	-264.7
Gross profit		56.8	44.7	198.6
<i>Gross margin</i>		<i>42.9%</i>	<i>44.4%</i>	<i>42.9%</i>
Other operating income		3.1	2.8	8.5
Distribution costs		-26.3	-20.7	-88.7
Administrative expenses		-7.1	-7.2	-31.5
Research and development expenses		-11.7	-10.4	-43.3
Other operating expenses		-4.4	-2.4	-7.7
Operating profit		10.3	6.8	36.0
<i>Operating margin</i>		<i>7.8%</i>	<i>6.8%</i>	<i>7.8%</i>
Net financial items		-3.4	-3.0	-7.2
Profit before tax		6.9	3.9	28.8
Income tax		-2.3	-3.5	-5.5
Profit for the period		4.6	0.3	23.3
OTHER COMPREHENSIVE INCOME				
Items that may be reclassified to profit/loss for the period				
Exchange differences on translation of foreign subsidiaries for the period		3.3	7.9	13.9
Total other comprehensive income		3.3	7.9	13.9
Total comprehensive income for the period		7.9	8.2	37.1
Basic earnings per share, SEK		0.24	0.02	1.20
Diluted earnings per share, SEK		0.23	0.02	1.17

As the Group does not have any non-controlling interests, comprehensive income is wholly attributable to owners of the Parent Company.

¹ Of which the write-off of acquired laser technology and related capitalized development expenses amounts to SEK 40.0 million.

Consolidated statement of financial position

SEK millions	31 Mar 2022	31 Mar 2021	31 Dec 2021
ASSETS			
NON-CURRENT ASSETS			
Intangible assets			
Capitalized development expenses	179.3	128.1	162.9
Goodwill	80.2	76.5	78.7
Total intangible assets	259.5	204.7	241.6
Property, plant and equipment			
Financial assets (Rent)	23.7	35.1	26.8

Plant and machinery	6.2	5.0	6.1
Equipment, tools, fixtures and fittings	11.2	11.0	11.2
Leasehold improvements	2.9	4.1	3.2
Total property, plant and equipment	44.0	55.2	47.4
Financial assets			
Non-current trade receivables (guaranteed 75-95% by EKN)	42.8	34.4	36.8
Other financial assets	4.2	2.9	3.8
Total financial assets	47.0	37.2	40.7
Total non-current assets	350.5	297.1	329.7
CURRENT ASSETS			
Inventories			
Raw materials and supplies	35.2	32.5	30.4
Products in progress	5.7	5.4	4.5
Finished goods and merchandise	28.5	13.2	24.1
Total inventories	69.4	51.1	59.0
Current receivables			
Trade receivables	62.4	42.0	48.2
Trade receivables (guaranteed 75-95% by EKN)	75.1	64.7	79.7
Tax assets	-	5.0	4.0
Other receivables	6.1	4.7	7.8
Prepaid expenses and accrued income	9.6	18.3	5.5
Total current receivables	153.2	134.7	145.2
Cash and cash equivalents	36.2	31.5	38.2
Total current assets	258.8	217.3	242.4
TOTAL ASSETS	609.3	514.4	572.0

SEK millions	31 Mar 2022	31 Mar 2021	31 Dec 2021
TOTAL EQUITY AND LIABILITIES			
EQUITY			
Share capital	4.9	4.9	4.9
Other contributed capital	202.4	202.4	202.4
Translation reserve	20.3	11.0	17.0
Retained earnings, including profit for the period	76.1	59.2	71.5
Total equity	303.6	277.5	295.7
LIABILITIES			
Non-current liabilities			
Non-current interest-bearing liabilities (for receivables guaranteed by EKN)	25.8	17.6	19.7
Other non-current interest-bearing liabilities	13.5	1.9	16.0
Non-current lease liabilities/rent	13.0	23.5	14.9
Deferred tax liabilities	10.0	15.1	10.5
Provisions	3.9	3.3	3.9
Total non-current liabilities	66.3	61.3	65.1
Current liabilities			
Current interest-bearing liabilities (for receivables guaranteed by EKN)	75.1	65.7	79.8
Other current interest-bearing liabilities	35.2	6.1	12.3
Current lease liabilities/rent	11.4	12.6	12.7
Trade payables	58.1	38.6	41.2
Tax liabilities	4.2	5.2	6.7
Other liabilities	15.2	11.3	20.8
Accrued expenses and deferred income	38.6	34.9	36.4
Non-current provisions	1.5	1.3	1.5
Total current liabilities	239.4	175.6	211.2
Total liabilities	305.7	236.9	276.3
TOTAL EQUITY AND LIABILITIES	609.3	514.4	572.0

Consolidated statement of changes of equity

SEK millions	Share capital	Other contributed capital	Translation reserve	Retained earnings, incl. profit for the period	Total equity
EQUITY, JANUARY 1, 2021	4.9	202.4	3.1	58.9	269.3
Comprehensive income for the period					
Profit for the period				0.3	0.3
Other comprehensive income for the period			7.9		7.9
Comprehensive income for the period			7.9	0.3	8.2
Transactions with shareholders					
Warrant programs					-
Dividend				-	-
EQUITY, MARCH 31, 2021	4.9	202.4	11.0	59.2	277.5
EQUITY, JANUARY 1, 2022	4.9	202.4	17.0	71.5	295.7
Comprehensive income for the period					
Profit for the period				4.6	4.6
Other comprehensive income for the period			3.3		3.3
Comprehensive income for the period			3.3	4.6	7.9
Transactions with shareholders					
Warrant programs		-			-
Dividend				-	-
EQUITY, MARCH 31, 2022	4.9	202.4	20.3	76.1	303.6

Consolidated cash flow statement

SEK millions	Jan-Mar 2022	Jan-Mar 2021	Jan-Dec 2021
Operating activities			
Operating profit	10.3	6.8	36.0
Adjustments for non-cash items	7.3	3.8	19.3
Interest received	0.2	0.1	1.4
Interest paid	-1.3	-1.2	-5.5
Income tax paid	-1.7	-1.5	-4.7
Cash flow from operating activities before changes in working capital	14.8	8.1	46.5
Cash flow from changes in working capital			
Increase (-)/Decrease (+) in inventories	-11.2	4.6	-3.0
Increase (-)/Decrease (+) in operating receivables	-17.7	-17.8	-14.4
Increase (-)/Decrease (+) in operating receivables (guaranteed by EKN)	-1.4	-1.8	-19.3
Increase (+)/Decrease (-) in operating liabilities	14.1	19.6	33.4
Cash flow from operating activities	-1.3	12.6	43.2
Investing activities			
Acquisition of property, plant and equipment	-1.3	-0.8	-3.1
Investment in capitalized development expenses	-17.9	-13.7	-53.2
Cash flow from investing activities	-19.2	-14.5	-56.4
Financing activities			
Proceeds from borrowings/Repayment of borrowings	-	-	19.1
Increase (+)/Decrease (-) in financial liabilities (EKN financing)	1.4	6.0	22.3
Increase (+)/Decrease (-) in financial liabilities	20.4	-4.3	-3.1
Proceeds from borrowings/Repayment of borrowings and lease interest	-3.1	-2.9	-11.8
Dividend	-	-	-10.7
Cash flow from financing activities	18.7	-1.2	15.8
Cash flow for the period	-1.8	-3.0	2.5
Cash and cash equivalents at beginning of period	38.2	33.0	33.0
Exchange differences in cash and cash equivalents	-0.1	1.5	2.5
Cash and cash equivalents at end of period	36.2	31.5	38.0

Parent Company income statement

SEK millions	Jan-Mar 2022	Jan-Mar 2021	Jan-Dec 2021
Net sales	6.6	6.0	26.0
Administrative expenses	-5.6	-5.7	-22.9
Other operating expenses	-1.7	-1.0	-3.1
Operating profit	-0.6	-0.6	0.0
Anticipated dividend	-	-	15.0
Financial items	-0.0	-	-
Profit/loss before tax	-0.6	-0.6	15.0
Tax	-	-	-0.1
Net profit/loss	-0.6	-0.6	14.9

As no items are recognized in other comprehensive income, the Parent Company's profit for the period corresponds to comprehensive income for the Parent Company.

Parent company balance Sheet

SEK millions	31 Mar 2022	31 Mar 2021	31 Dec 2021
NON-CURRENT ASSETS			
Intangible assets			
Capitalized development expenses	0.7	1.0	0.8
Total intangible assets	0.7	1.0	0.8
Property, plant and equipment			
Equipment	0.2	0.1	0.1
Total property, plant and equipment	0.2	0.1	0.1
Finansiella anläggningstillgångar			
Shares in Group companies	170.3	155.3	170.3
Other financial assets	3.1	2.6	3.1
Deferred tax assets	0.1	0.1	0.1
Total financial assets	173.5	158.1	173.5
Total non-current assets	174.4	159.2	174.4
CURRENT ASSETS			
Receivables from Group companies	19.5	8.2	1.0
Tax assets	1.2	1.4	0.9
Other receivables	-0.0	0.3	0.9
Prepaid expenses and accrued income	2.4	1.9	1.9
Total current receivables	23.0	11.7	4.7
Cash and bank balances	0.2	0.2	0.5
Total current assets	23.2	11.9	5.2
TOTAL ASSETS	197.6	171.1	179.6
EQUITY	161.3	157.2	162.0
LIABILITIES			
Non-current liabilities			
Other provisions	3.9	3.3	3.9
Total non-current liabilities	3.9	3.3	3.9
Current liabilities			
Trade payables	4.8	3.9	4.1
Liabilities to Group companies	20.2	0.3	3.6
Other liabilities	0.8	0.4	0.4
Accrued expenses and deferred income	6.6	5.9	5.6
Total current liabilities	32.4	10.7	13.7
Total liabilities	36.3	13.9	17.6
TOTAL EQUITY AND LIABILITIES	197.6	171.1	179.6

Note 1 Accounting policies

Boule Diagnostics AB (publ.) applies IFRS (International Financial Reporting Standards) as adopted by the EU. This interim report has been prepared in accordance with IAS 34, Interim Financial Reporting. The interim report for the Parent Company has been prepared in accordance with chapter 9 of the Swedish Annual Accounts Act and RFR 2 Accounting for Legal Entities. The interim report should be read alongside the annual report for the financial year ending December 31, 2021. The accounting policies are consistent with those applied in the previous financial year. The fair values of financial assets and liabilities are considered to be equal to their carrying amounts. The interim information on pages 1-9 forms an integral part of this financial report, which comprises pages 1-21.

Note 2 Pledged assets and contingent liabilities

March 31, SEK millions	Group		Parent Company	
	2022	2021	2022	2021
Pledged assets	204.3	167.7	6.4	5.8
Contingent liabilities	-	-	100.8	83.8

Note 3 Revenue by region and product

Net sales by region, SEK million	Jan-Mar	Jan-Mar	change	Apr 21- Mar 22	Apr 20- Mar 21	change
	2022	2021		(R12)	(R12)	
USA	44.4	33.0	35%	164.0	126.8	29%
Asia	43.4	20.3	114%	144.4	95.0	52%
Eastern Europe	16.7	13.4	25%	64.4	50.4	28%
Latin America	10.3	13.2	-23%	34.7	33.6	3%
Western Europe	8.2	7.5	10%	33.0	34.1	-3%
Africa/Middle East	9.5	13.2	-28%	54.8	42.8	28%
Total	132.5	100.6	32%	495.2	382.7	29%

Net sales by product, SEK million						
Instruments	41.4	34.5	20%	155.6	118.8	31%
Consumables, own instruments	53.9	41.7	29%	205.6	166.9	23%
Consumables, OEM and CDS brand	27.6	13.9	99%	98.4	59.7	65%
Other	9.6	10.5	-8%	35.7	37.3	-4%
Total	132.5	100.6	32%	495.2	382.7	29%

Quarterly overview

	2022	2021				2020			
	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
Net sales, SEK million	132.5	140.3	111.8	110.7	100.6	92.7	98.8	90.6	118.4
Gross profit, SEK million	56.8	57.9	49.9	46.1	44.7	39.2	45.8	37.0	55.2
Gross margin, %	42.9	41.2	44.7	41.7	44.4	42.3	46.4	40.8	46.6
EBITDA, SEK million	16.3	24.1	18.2	8.0	12.3	3.6	28.9	2.4	20.8
EBITDA margin, %	12.3	17.2	16.3	7.2	12.3	3.9	29.3	2.7	17.5
Depreciation and impairment of property, plant and equipment, SEK million	4.5	3.6	3.6	4.2	4.2	4.2	4.4	4.4	4.5
EBITA, SEK million	11.9	15.4	14.7	3.6	8.1	-0.6	24.5	-1.9	16.2
EBITA margin, %	9.0	11.0	13.1	3.3	8.1	-0.6	24.8	-2.1	13.7
Amortization and impairment of intangible assets, SEK million ¹	1.5	1.6	1.6	1.3	1.3	41.1	1.0	1.0	1.0
EBIT, SEK million	10.3	13.8	13.0	2.3	6.8	-41.6	23.5	-3.0	15.2
EBIT margin, %	7.8	9.9	11.7	2.1	6.8	-44.9	23.7	-3.3	12.9
Profit after tax, SEK million ²	4.6	17.3	7.1	-1.4	0.3	-32.6	20.2	-43.0	7.4
Basic earnings per share, SEK	0.24	0.89	0.37	-0.07	0.02	-1.68	1.04	-2.21	0.38
Diluted earnings per share, SEK	0.23	0.87	0.36	-0.07	0.02	-1.63	0.99	-2.10	0.36
Cash flow from operating activities per share, SEK	-0.07	0.61	0.54	0.42	0.65	1.30	0.92	0.91	0.75
Return on equity, %	1.6	6.2	2.7	-0.5	0.1	-11.2	6.6	-13.2	2.2
Net debt/ EBIT (R12)	0.5	0.0	-0.3	-1.4	0.2	0.8	-0.1	0.2	0.0
Equity/assets ratio, %	50	52	51	50	54	56	56	53	56

¹ Write-off of acquired laser technology and related capitalized development expenses amounts to SEK 40.0 million in Q4 2020.

² Profit/loss from biosurfit and the impairment of the Group's holding in the associate in Q2 2020 are not included in the Group's operating profit. The impairment loss of SEK 36.6 million is recognized in net financial income together with biosurfit's profit/loss and is therefore only shown in profit after tax in the quarterly overview.

Definitions

Use of alternative performance measures

The Boule Group's financial statements are prepared in accordance with IFRS. Only a small number of performance measures are defined in IFRS. Boule applies the ESMA (European Securities and Market Authority) Guidelines for Alternative Performance Measures. In brief, an alternative performance measure is a financial measure of historical or future earnings development, financial position or cash flow that is not defined or specified in IFRS. Boule presents certain non-IFRS performance measures in order to support management and other stakeholders in their analysis of the Group's development. Management believes that use of these measures facilitates this analysis. These alternative performance measures supplement the information presented in accordance with IFRS and do not replace IFRS performance measures. Boule's definitions of non-IFRS performance measures shown on page 20 may differ from those of other companies. Calculations for all performance measures can be reconciled to line items in the income statement and balance sheet.

Sales growth is net sales for the period divided by net sales for the comparative period, expressed as a percentage change

Gross profit is net sales less cost of sales

Gross margin is gross profit divided by net sales

EBITDA (Earnings before interest, taxes, depreciation and amortization) is profit before net financial items, taxes, depreciation of property, plant and equipment and amortization of intangible assets

EBITDA margin is EBITDA divided by net sales

EBITA (Earnings before interest, taxes and amortization) is operating profit before net financial items, taxes and amortization of intangible assets

EBITA margin is EBITA divided by net sales

EBIT (Earnings before interest and taxes) is operating profit before net financial items and taxes

EBIT margin (Operating margin) is EBIT divided by net sales

Working capital is inventories, trade receivables (current and non-current) and cash less trade payables

Interest coverage ratio is operating profit plus finance income divided by finance costs

Return on equity is profit after tax divided by average equity

Net debt is interest-bearing liabilities less cash and cash equivalents and current and non-current interest-bearing receivables guaranteed by EKN

Net debt/equity ratio is net debt divided by equity

Equity/assets ratio is equity divided by total assets.

Operating margin excluding non-recurring expenses is operating profit before non-recurring expenses divided by net sales

Operational cash flow is cash flow from operating activities, excluding net investments in intangible assets and property, plant and equipment, financing, non-recurring items and restructuring expenses, but including tax paid.