

Consolidated income statement and other comprehensive income

SEK millions	Note	Oct-Dec 2021	Oct-Dec 2020	Jan-Dec 2021	Jan-Dec 2020
Net sales		140.3	92.7	463.3	400.5
Cost of sales		-82.4	-53.4	-264.7	-223.3
Gross profit		57.9	39.2	198.6	177.2
<i>Gross margin</i>		<i>41.2%</i>	<i>42.3%</i>	<i>42.9%</i>	<i>44.2%</i>
Other operating income		3.1	2.6	8.5	29.5
Distribution costs		-25.1	-20.5	-88.7	-82.9
Administrative expenses		-7.2	-6.8	-31.5	-28.0
Research and development expenses ¹		-12.3	-51.3	-43.3	-83.1
Other operating expenses		-2.5	-4.8	-7.7	-18.5
Operating profit		13.8	-41.6	36.0	-5.9
<i>Operating margin</i>		<i>9.9%</i>	<i>-44.9%</i>	<i>7.8%</i>	<i>-1.5%</i>
Finance income		0.8	1.6	1.4	1.5
Finance costs		-3.1	-0.9	-8.6	-4.3
Profit/loss from associates		0.0	0.0	0.0	-40.3
Net financial items		-2.3	0.7	-7.2	-43.1
Profit before tax		11.5	-41.0	28.8	-49.0
Income tax		5.8	8.4	-5.5	1.1
Profit for the period		17.3	-32.6	23.3	-48.0
OTHER COMPREHENSIVE INCOME					
Items that may be reclassified to profit/loss for the period					
Exchange differences on translation of foreign subsidiaries for the period		4.6	-11.5	13.9	-16.3
Total other comprehensive income		4.6	-11.5	13.9	-16.3
Total comprehensive income for the period		21.9	-44.1	37.1	-64.3
Basic earnings per share, SEK		0.89	-1.68	1.20	-2.47
Diluted earnings per share, SEK		0.87	-1.63	1.17	-2.40

As the Group does not have any non-controlling interests, comprehensive income is wholly attributable to owners of the Parent Company.

¹ Of which the write-off of acquired laser technology and related capitalized development expenses amounts to SEK 40.0 million.

Statement of financial position

Consolidated statement of financial position

SEK millions	31 Dec 2021	31 Dec 2020
ASSETS		
NON-CURRENT ASSETS		
Intangible assets		
Capitalized development expenses	162.9	115.6
Goodwill	78.7	72.9

Total intangible assets	241.6	188.5
Property, plant and equipment		
Financial assets (Rent)	26.8	34.9
Plant and machinery	6.1	4.7
Equipment, tools, fixtures and fittings	11.2	11.0
Leasehold improvements	3.2	4.2
Total property, plant and equipment	47.4	54.7
Financial assets		
Other financial assets	3.8	3.0
Non-current trade receivables (guaranteed 75-95% by EKN)	36.8	36.8
Total financial assets	40.7	39.8
Total non-current assets	329.7	283.1
CURRENT ASSETS		
Inventories		
Raw materials and supplies	30.4	35.8
Products in progress	4.5	3.9
Finished goods and merchandise	24.1	14.8
Total inventories	59.0	54.5
Current receivables		
Tax assets	4.0	3.0
Trade receivables	48.2	33.2
Trade receivables (guaranteed 75-95% by EKN)	79.7	60.4
Other receivables	7.8	3.5
Prepaid expenses and accrued income	5.5	8.9
Total current receivables	145.2	109.1
Cash and cash equivalents	38.2	33.0
Total current assets	242.4	196.6
TOTAL ASSETS	572.0	479.7

SEK millions	31 Dec 2021	31 Dec 2020
TOTAL EQUITY AND LIABILITIES		
EQUITY		
Share capital	4.9	4.9
Other contributed capital	202.4	202.4
Translation reserve	17.0	3.1
Retained earnings, including profit for the period	71.5	58.9
Total equity	295.7	269.3
LIABILITIES		
Non-current liabilities		
Non-current interest-bearing liabilities	16.0	1.8
Non-current interest-bearing liabilities (for receivables guaranteed by EKN)	19.7	16.0
Non-current lease liabilities/rent	14.9	23.8
Provisions	3.9	3.3
Deferred tax liabilities	10.5	12.8
Total non-current liabilities	65.1	57.7
Current liabilities		
Current interest-bearing liabilities	12.3	10.3
Current interest-bearing liabilities (for receivables guaranteed by EKN)	79.8	61.2
Current lease liabilities/rent	12.7	12.3
Trade payables	41.2	29.4
Tax liabilities	6.7	3.3
Other liabilities	20.8	6.5
Accrued expenses and deferred income	36.4	28.7
Non-current provisions	1.5	1.1
Total current liabilities	211.2	152.7
Total liabilities	276.3	210.4
TOTAL EQUITY AND LIABILITIES	572.0	479.7

Consolidated statement of changes of equity

Consolidated statement of changes of equity

SEK millions	Share capital	Other contributed capital	Translation reserve	Retained earnings, incl. profit for the period	Total equity
EQUITY, JANUARY 1, 2020	4.9	201.7	19.5	106.9	332.9
Comprehensive income for the period					
Profit for the period				-48.0	-48.0
Other comprehensive income for the period			-16.3		-16.3
Comprehensive income for the period			-16.3	-48.0	-64.3
Transactions with shareholders					
Option programs		0.7			0.7
Dividend				0.0	0.0
EQUITY, DECEMBER 31, 2020	4.9	202.4	3.1	58.9	269.3
EQUITY, JANUARY 1, 2021	4.9	202.4	3.1	58.9	269.3
Comprehensive income for the period					
Profit for the period				23.3	23.3
Other comprehensive income for the period			13.9		13.9
Comprehensive income for the period			13.9	23.3	37.1
Transactions with shareholders					
Option programs		-0.0			-0.0
Dividend				-10.7	-10.7
EQUITY, DECEMBER 31, 2021	4.9	202.4	17.0	71.5	295.7

Consolidated cash flow statement

Consolidated cash flow statement

SEK millions	Oct-Dec 2021	Oct-Dec 2020	Jan-Dec 2021	Jan-Dec 2020
Operating activities				
Operating profit	13.8	-41.6	36.0	-5.9
Adjustments for non-cash items	3.6	48.8	19.3	52.9
Interest received	0.8	0.0	1.4	0.4
Interest paid	-1.8	-0.9	-5.5	-4.3
Income tax paid	3.6	-0.2	-4.7	-4.6
Cash flow from operating activities before changes in working capital	20.0	6.1	46.5	38.5
Cash flow from changes in working capital				
Increase (-)/Decrease (+) in inventories	-0.4	-2.7	-3.0	-1.4
Increase (-)/Decrease (+) in operating receivables	-8.3	16.4	-14.4	14.5
Increase (-)/Decrease (+) in operating receivables (guaranteed by EKN)	-9.3	9.3	-19.3	27.3
Increase (+)/Decrease (-) in operating liabilities	9.7	-3.7	33.4	-3.7
Cash flow from operating activities	11.8	25.3	43.2	75.2
Investing activities				
Acquisition of property, plant and equipment	-0.7	-1.4	-3.1	-4.6
Investment in capitalized development expenses	-15.3	-12.6	-53.2	-41.4
Cash flow from investing activities	-16.0	-14.0	-56.4	-46.0
Financing activities				
Proceeds from borrowings/Repayment of borrowings	-0.9	-1.7	19.1	11.0
Increase (+)/Decrease (-) in financial liabilities (EKN financing)	13.9	-11.6	22.3	-23.5
Increase (+)/Decrease (-) in financial liabilities	-4.1	-0.0	-3.1	8.7
Proceeds from borrowings/Repayment of borrowings and lease interest	-3.0	-2.7	-11.8	-11.1
Dividend	0.0	0.0	-10.7	0.0
Cash flow from financing activities	5.9	-16.0	15.8	-14.9
Cash flow for the period	1.6	-4.7	2.5	14.4
Cash and cash equivalents at beginning of period	35.7	39.6	33.0	21.6
Exchange differences in cash and cash equivalents	0.7	-1.9	2.5	-2.9
Cash and cash equivalents at end of period	38.0	33.0	38.0	33.0

Parent Company
Parent Company Income Statement

Parent Company income statement

SEK millions	Oct-Dec 2021	Oct-Dec 2020	Jan-Dec 2021	Jan-Dec 2020
Net sales	4.7	5.1	26.0	24.1
Administrative expenses	-5.4	-5.6	-22.9	-23.1
Other operating expenses	-0.6	-0.3	-3.1	-1.5
Operating profit	-1.2	-0.8	0.0	-0.5
Anticipated dividend from subsidiaries	0.0	21.0	0.0	21.0
Profit/loss from associates	0.0	0.0	0.0	-54.4
Profit/loss from financial items	-0.0	-0.0	-0.0	-0.0
Profit/loss after financial items	-1.2	20.2	-0.0	-33.9
Group contribution	0.0	0.0	0.0	0.0
Profit/loss before tax	-1.2	20.2	-0.0	-33.9
Tax	-0.1	0.1	-0.1	0.1
Net profit/loss	-1.4	20.3	-0.1	-33.8

As no items are recognized in other comprehensive income, the Parent Company's profit for the period corresponds to comprehensive income for the Parent Company.

Balance Sheet

Parent company balance Sheet

SEK millions	31 Dec 2021	31 Dec 2020
NON-CURRENT ASSETS		
Intangible assets		
Capitalized development expenses	0.8	1.1
Total intangible assets	0.8	1.1
Property, plant and equipment		
Equipment	0.1	0.2
Total property, plant and equipment	0.1	0.2
Finansiella anläggningstillgångar		
Shares in Group companies	155.3	155.3
Shares in associates	0.0	0.0
Other financial assets	3.1	2.6
Deferred tax assets	0.1	0.1
Total financial assets	158.5	158.1
Total non-current assets	159.4	159.3
CURRENT ASSETS		
Skattefordringar	0.9	1.1
Receivables from Group companies	1.0	21.3
Other receivables	0.9	0.9
Prepaid expenses and accrued income	1.9	1.5
Total current receivables	4.7	24.8
Cash and bank balances	0.5	0.8
Total current assets	5.2	25.6
TOTAL ASSETS	164.6	184.9
EQUITY	147.0	157.8
LIABILITIES		
Non-current liabilities		
Other provisions	3.9	3.3
Total non-current liabilities	3.9	3.3
Current liabilities		
Trade payables	4.1	4.3
Liabilities to Group companies	3.6	14.0
Other liabilities	0.4	0.7
Accrued expenses and deferred income	5.6	4.8
Total current liabilities	13.7	23.9
Total liabilities	17.6	27.1
TOTAL EQUITY AND LIABILITIES	164.6	184.9

Note 1 Accounting policies

Boule Diagnostics AB (publ.) applies IFRS (International Financial Reporting Standards) as adopted by the EU. This interim report has been prepared in accordance with IAS 34, Interim Financial Reporting. The interim report for the Parent Company has been prepared in accordance with chapter 9 of the Swedish Annual Accounts Act and RFR 2 Accounting for Legal Entities. The interim report should be read alongside the annual report for the financial year ending December 31, 2020. The accounting policies are consistent with those applied in the previous financial year. The fair values of financial assets and liabilities are considered to be equal to their carrying amounts. The interim information on pages 1-9 forms an integral part of this financial report, which comprises pages 1-21.

Note 2 Pledged assets and contingent liabilities

December 31, SEK millions	Group		Parent Company	
	2021	2020	2021	2020
Pledged assets	204.0	165.1	6.4	5.8
Contingent liabilities	0.0	0.0	100.8	77.4

Note 3 Revenue by region and product

Net sales by region, SEK million	Oct-Dec 2021	Oct-Dec 2020	change	Jan-Dec 2021	Jan-Dec 2020	change
USA	43.6	28.9	51%	152.6	128.3	19%
Asia	39.6	28.5	39%	121.3	104.0	17%
Eastern Europe	18.9	10.6	78%	61.1	55.6	10%
Latin America	8.3	5.0	68%	37.7	32.8	15%
Western Europe	10.8	10.6	3%	32.2	36.0	-10%
Africa/Middle East	19.0	9.1	108%	58.4	43.8	33%
Total	140.3	92.7	51%	463.3	400.5	16%

Net sales by product, SEK million	Oct-Dec 2021	Oct-Dec 2020	change	Jan-Dec 2021	Jan-Dec 2020	change
Instruments	44.8	31.0	45%	148.7	120.7	23%
Consumables, own instruments	59.6	40.5	47%	193.5	179.7	8%
Consumables, OEM and CDS brand	26.1	12.9	102%	84.7	62.5	35%
Other	9.7	8.2	18%	36.5	37.6	-3%
Total	140.3	92.7	51%	463.3	400.5	16%

Quarterly overview

Quarterly overview

	2021				2020				2019
	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec
Net sales, SEK million	140.3	111.8	110.7	100.6	92.7	98.8	90.6	118.4	129.3
Gross profit, SEK million	57.9	49.9	46.1	44.7	39.2	45.8	37.0	55.2	57.7
Gross margin, %	41.2	44.7	41.7	44.4	42.3	46.4	40.8	46.6	44.6
EBITDA, SEK million	24.1	18.2	8.0	12.3	3.6	28.9	2.4	20.8	20.3
EBITDA margin, %	17.2	16.3	7.2	12.3	3.9	29.3	2.7	17.5	15.7
Depreciation and impairment of property, plant and equipment, SEK million	3.6	3.6	4.2	4.2	4.2	4.4	4.4	4.5	4.1
EBITA, SEK million	15.4	14.7	3.6	8.1	-0.6	24.5	-1.9	16.2	16.2
EBITA margin, %	11.0	13.1	3.3	8.1	-0.6	24.8	-2.1	13.7	12.5
Amortization and impairment of intangible assets, SEK million ¹	1.6	1.6	1.3	1.3	41.1	1.0	1.0	1.0	1.0
EBIT, SEK million	13.8	13.0	2.3	6.8	-41.6	23.5	-3.0	15.2	15.1
EBIT margin, %	9.9	11.7	2.1	6.8	-44.9	23.7	-3.3	12.9	11.7
Profit after tax, SEK million ²	17.3	7.1	-1.4	0.3	-32.6	20.2	-43.0	7.4	7.2
Basic earnings per share, SEK	0.89	0.37	-0.07	0.02	-1.68	1.04	-2.21	0.38	0.37
Diluted earnings per share, SEK	0.87	0.36	-0.07	0.02	-1.63	0.99	-2.10	0.36	0.35
Cash flow from operating activities per share, SEK	0.61	0.54	0.42	0.65	1.30	0.92	0.91	0.75	1.02
Return on equity, %	6.2	2.7	-0.5	0.1	-11.2	6.6	-13.2	2.2	2.2
Net debt/ EBIT (R12)	0.0	-0.3	-1.4	0.2	0.8	-0.1	0.2	0.0	0.1
Equity/assets ratio, %	52	51	50	54	56	56	53	56	57

¹ Write-off of acquired laser technology and related capitalized development expenses amounts to SEK 40.0 million in Q4 2020.

² Profit/loss from biosurfit and the impairment of the Group's holding in the associate in Q2 2020 are not included in the Group's operating profit. The impairment loss of SEK 36.6 million is recognized in net financial income together with biosurfit's profit/loss and is therefore only shown in profit after tax in the quarterly overview.

Definitions

Definitions

Use of alternative performance measures

The Boule Group's financial statements are prepared in accordance with IFRS. Only a small number of performance measures are defined in IFRS. Boule applies the ESMA (European Securities and Market Authority) Guidelines for Alternative Performance Measures. In brief, an alternative performance measure is a financial measure of historical or future earnings development, financial position or cash flow that is not defined or specified in IFRS. Boule presents certain non-IFRS performance measures in order to support management and other stakeholders in their analysis of the Group's development. Management believes that use of these measures facilitates this analysis. These alternative performance measures supplement the information presented in accordance with IFRS and do not replace IFRS performance measures. Boule's definitions of non-IFRS performance measures shown on page 20 may differ from those of other companies. Calculations for all performance measures can be reconciled to line items in the income statement and balance sheet.

Sales growth is net sales for the period divided by net sales for the comparative period, expressed as a percentage change

Gross profit is net sales less cost of sales

Gross margin is gross profit divided by net sales

EBITDA (Earnings before interest, taxes, depreciation and amortization) is profit before net financial items, taxes, depreciation of property, plant and equipment and amortization of intangible assets

EBITDA margin is EBITDA divided by net sales

EBITA (Earnings before interest, taxes and amortization) is operating profit before net financial items, taxes and

amortization of intangible assets

EBITA margin is EBITA divided by net sales

EBIT (Earnings before interest and taxes) is operating profit before net financial items and taxes

EBIT margin (Operating margin) is EBIT divided by net sales

Working capital is inventories, trade receivables (current and non-current) and cash less trade payables

Interest coverage ratio is operating profit plus finance income divided by finance costs

Return on equity is profit after tax divided by average equity

Net debt is interest-bearing liabilities less cash and cash equivalents and current and non-current interest-bearing receivables guaranteed by EKN

Net debt/equity ratio is net debt divided by equity

Equity/assets ratio is equity divided by total assets.

Operating margin excluding non-recurring expenses is operating profit before non-recurring expenses divided by net sales

Operational cash flow is cash flow from operating activities, excluding net investments in intangible assets and property, plant and equipment, financing, non-recurring items and restructuring expenses, but including tax paid.