

Consolidated income statement and other comprehensive income

SEK millions	Note	Jul-Sep 2022	Jul-Sep 2021	Jan-Sep 2022	Jan-Sep 2021
Net sales		125.6	111.8	398.9	323.1
Cost of sales		-74.5	-61.8	-237.7	-182.3
Gross profit		51.1	49.9	161.2	140.8
<i>Gross margin</i>		<i>40.7%</i>	<i>44.7%</i>	<i>40.4%</i>	<i>43.6%</i>
Other operating income		8.4	1.1	24.9	5.5
Distribution costs		-27.4	-19.8	-81.7	-63.6
Administrative expenses		-7.6	-8.1	-24.5	-24.3
Research and development expenses ¹		-11.4	-9.3	-38.1	-31.0
Other operating expenses		-9.6	-0.9	-22.9	-5.1
Operating profit		3.6	13.0	18.9	22.2
<i>Operating margin</i>		<i>2.9%</i>	<i>11.7%</i>	<i>4.7%</i>	<i>6.9%</i>
Finance income		1.6	0.2	0.9	0.6
Finance costs		-3.4	-2.0	-7.0	-5.5
Net financial items		-1.8	-1.7	-6.0	-4.9
Profit before tax		1.8	11.3	12.9	17.3
Income tax		0.6	-4.2	-3.0	-11.3
Profit for the period		2.4	7.1	9.8	6.0
OTHER COMPREHENSIVE INCOME					
Items that may be reclassified to profit/loss for the period					
Exchange differences on translation of foreign subsidiaries for the period		21.0	4.5	41.5	9.2
Total other comprehensive income		21.0	4.5	41.5	9.2
Total comprehensive income for the period		23.4	11.6	51.3	15.3
Basic earnings per share, SEK		0.12	0.37	0.51	0.31
Diluted earnings per share, SEK		0.12	0.36	0.49	0.30

As the Group does not have any non-controlling interests, comprehensive income is wholly attributable to owners of the Parent Company.

Consolidated statement of financial position

SEK millions	30 sep 2022	30 sep 2021	31 Dec 2021
ASSETS			
NON-CURRENT ASSETS			
Intangible assets			
Capitalized development expenses	211.6	149.1	162.9
Goodwill	92.8	77.0	78.7
Total intangible assets	304.3	226.1	241.6
Property, plant and equipment			
Financial assets (Rent)	20.6	29.6	26.8
Plant and machinery	8.2	5.3	6.1
Equipment, tools, fixtures and fittings	12.4	11.2	11.2
Leasehold improvements	2.5	3.6	3.2
Total property, plant and equipment	43.9	49.6	47.4

Financial assets			
Other financial assets	4.7	3.1	3.8
Non-current trade receivables (guaranteed 75-95% by EKN)	50.8	34.3	36.8
Total financial assets	55.4	37.4	40.7
Total non-current assets	403.6	313.2	329.7
CURRENT ASSETS			
Inventories			
Raw materials and supplies	38.6	29.3	30.4
Products in progress	8.6	7.2	4.5
Finished goods and merchandise	29.4	21.4	24.1
Total inventories	76.7	57.9	59.0
Current receivables			
Tax assets	6.8	8.5	4.0
Trade receivables	52.6	36.7	48.2
Trade receivables (guaranteed 75-95% by EKN)	81.4	72.9	79.7
Other receivables	15.0	4.2	7.8
Prepaid expenses and accrued income	16.7	12.1	5.5
Total current receivables	172.4	134.4	145.2
Cash and cash equivalents	39.4	35.7	38.2
Total current assets	288.5	228.1	242.4
TOTAL ASSETS	692.2	541.2	572.0

SEK millions	30 Jun 2022	30 Sep 2021	31 Dec 2021
TOTAL EQUITY AND LIABILITIES			
EQUITY			
Share capital	4.9	4.9	4.9
Other contributed capital	202.4	202.4	202.4
Translation reserve	58.4	12.4	17.0
Retained earnings, including profit for the period	70.7	54.3	71.5
Total equity	336.4	273.9	295.7
LIABILITIES			
Non-current liabilities			
Non-current interest-bearing liabilities	11.2	22.0	16.0
Non-current interest-bearing liabilities (for receivables guaranteed by EKN)	36.1	13.3	19.7
Non-current lease liabilities/rent	11.9	17.8	14.9
Provisions	3.9	3.3	3.9
Deferred tax liabilities	7.3	18.2	10.5
Total non-current liabilities	70.4	74.6	65.1
Current liabilities			
Current interest-bearing liabilities	96.4	10.6	12.3
Current interest-bearing liabilities (for receivables guaranteed by EKN)	81.4	73.0	79.8
Current lease liabilities/rent	8.2	12.7	12.7
Trade payables	34.9	41.9	41.2
Tax liabilities	4.5	6.3	6.7
Other liabilities	18.9	14.4	20.8
Accrued expenses and deferred income	39.4	32.3	36.4
Non-current provisions	1.7	1.5	1.5
Total current liabilities	285.4	192.8	211.2
Total liabilities	355.8	267.4	276.3
TOTAL EQUITY AND LIABILITIES	692.2	541.2	572.0

Consolidated statement of changes of equity

SEK millions	Share capital	Other contributed capital	Translation reserve	Retained earnings, incl. profit for the period	Total equity
EQUITY, JANUARY 1, 2021	4.9	202.4	3.1	58.9	269.3
Comprehensive income for the period					
Profit for the period				6.0	6.0
Other comprehensive income for the period			9.2		9.2
Comprehensive income for the period			9.2	6.0	15.3
Transactions with shareholders					
Warrant programs					
Dividend				-10.7	-10.7
EQUITY, SEPTEMBER 30, 2021	4.9	202.4	12.4	54.3	273.9
EQUITY, JANUARY 1, 2022	4.9	202.4	17.0	71.5	295.7
Comprehensive income for the period					
Profit for the period				9.8	9.8
Other comprehensive income for the period			41.5		41.5
Comprehensive income for the period			41.5	9.8	51.3
Transactions with shareholders					
Warrant programs					
Dividend				-10.7	-10.7
EQUITY, SEPTEMBER 30, 2022	4.9	202.4	58.4	70.6	336.4

Consolidated cash flow statement

SEK millions	Jul-Sep 2022	Jul-Sep 2021	Jan-Sep 2022	Jan-Sep 2021
Operating activities				
Operating profit	3.6	13.0	18.9	22.2
Adjustments for non-cash items	-1.6	5.7	14.3	15.7
Interest received	0.5	0.2	1.0	0.6
Interest paid	-3.4	-1.4	-6.9	-3.7
Income tax paid	-2.2	-4.3	-12.7	-8.3
Cash flow from operating activities before changes in working capital	-3.1	13.2	14.6	26.5
Cash flow from changes in working capital				
Increase (-)/Decrease (+) in inventories	-2.2	0.9	-5.9	-2.6
Increase (-)/Decrease (+) in operating receivables	0.8	10.5	-7.3	-6.1
Increase (-)/Decrease (+) in operating receivables (guaranteed by EKN)	0.4	-7.1	-15.6	-10.0
Increase (+)/Decrease (-) in operating liabilities	-11.6	-6.9	-10.6	23.6
Cash flow from operating activities	-15.8	10.6	-24.7	31.4
Investing activities				
Acquisition of property, plant and equipment	-1.7	-0.9	-4.6	-2.4
Investment in capitalized development expenses	-14.9	-11.1	-53.1	-37.9
Cash flow from investing activities	-16.6	-12.1	-57.6	-40.3
Financing activities				
Proceeds from borrowings	0.3	20.0	35.3	20.0
Increase (+)/Decrease (-) in financial liabilities (EKN financing)	10.9	-1.6	17.9	8.4
Increase (+)/Decrease (-) in financial liabilities	17.9	-6.8	43.7	0.9
Repayment of borrowings and lease interest	-4.5	-3.0	-10.9	-8.7
Dividend	0.0	0.0	-10.7	-10.7
Cash flow from financing activities	24.6	8.6	75.3	9.9
Cash flow for the period	-7.8	7.1	-7.0	0.9
Cash and cash equivalents at beginning of period	40.5	27.7	38.2	33.0
Exchange differences in cash and cash equivalents	6.7	0.9	8.2	1.8
Cash and cash equivalents at end of period	39.4	35.7	39.4	35.7

Parent Company income statement

SEK millions	Jul-Sep 2022	Jul-Sep 2021	Jan-Sep 2022	Jan-Sep 2021
Net sales	7.9	8.0	22.7	21.3
Administrative expenses	-5.5	-5.4	-18.3	-17.6
Other operating expenses	-0.6	-0.3	-3.1	-2.5
Operating profit	1.9	2.2	1.2	1.2
Anticipated dividend from subsidiaries	-	-	-	-
Profit/loss from financial items	-	-	-	-
Profit/loss after financial items	1.9	2.2	1.2	1.2
Group contribution	-	-	-	-
Profit/loss before tax	1.9	2.2	1.2	1.2
Tax	-	-	-	-
Net profit/loss	1.9	2.2	1.2	1.2

As no items are recognized in other comprehensive income, the Parent Company's profit for the period corresponds to comprehensive income for the Parent Company.

Parent company balance Sheet

SEK millions	30 Sep 2022	30 Sep 2021	31 Dec 2021
NON-CURRENT ASSETS			
Intangible assets			
Capitalized development expenses	0.5	0.9	0.8
Total intangible assets	0.5	0.9	0.8
Property, plant and equipment			
Equipment	0.2	0.1	0.1
Total property, plant and equipment	0.2	0.1	0.1
Finansiella anläggningstillgångar			
Shares in Group companies	230.3	155.3	170.3
Other financial assets	3.1	2.6	3.1
Deferred tax assets	0.1	0.1	0.1
Total financial assets	233.5	158.1	173.5
Total non-current assets	234.3	159.0	174.4
CURRENT ASSETS			
Receivables from Group companies	1.8	1.9	0.9
Tax assets	1.6	6.6	1.2
Other receivables	0.2	-0.4	0.9
Prepaid expenses and accrued income	3.5	1.5	1.9
Total current receivables	7.1	9.8	4.9
Cash and bank balances	1.1	1.5	0.5
Total current assets	8.2	11.3	5.4
TOTAL ASSETS	242.4	170.3	179.7
EQUITY	152.5	148.3	162.0
LIABILITIES			
Non-current liabilities			
Other provisions	3.9	3.3	3.9
Total non-current liabilities	3.9	3.3	3.9
Current liabilities			
Trade payables	4.4	2.7	4.1
Liabilities to Group companies	75.4	9.9	3.8
Other liabilities	0.4	0.5	0.4
Accrued expenses and deferred income	5.9	5.5	5.6
Total current liabilities	86.0	18.7	13.9
Total liabilities	89.9	22.0	17.8
TOTAL EQUITY AND LIABILITIES	242.4	170.3	179.7

Note 1 Accounting policies

Boule Diagnostics AB (publ.) applies IFRS (International Financial Reporting Standards) as adopted by the EU. This interim report has been prepared in accordance with IAS 34, Interim Financial Reporting. The interim report for the Parent Company has been prepared in accordance with chapter 9 of the Swedish Annual Accounts Act and RFR 2 Accounting for Legal Entities. The interim report should be read alongside the annual report for the financial year ending December 31, 2021. The accounting policies are consistent with those applied in the previous financial year. The fair values of financial assets and liabilities are considered to be equal to their carrying amounts. The interim information on pages 1-9 forms an integral part of this financial report, which comprises pages 1-22.

Note 2 Pledged assets and contingent liabilities

September 30, SEK millions	Group		Parent Company	
	2022	2021	2022	2021
Pledged assets	277.5	194.7	6.4	5.8
Contingent liabilities	0.0	0.0	118.9	87.2

Note 3 Revenue by region and product

Net sales by region, SEK million	Jul-Sep 2022	Jul-Sep 2021	change	Jan-Sep 2022	Jan-Sep 2021	change	Oct 21-Sep 22 (R12)	Oct 20-Sep 21 (R12)	change (R12)
USA	39.3	37.9	4%	129.6	108.9	19%	173.3	137.9	26%
Asia	38.0	30.2	26%	113.0	81.8	38%	152.5	110.2	38%
Eastern Europe	16.2	14.4	13%	46.6	42.2	10%	65.5	52.9	24%
Latin America	9.3	8.4	11%	37.3	29.3	27%	45.4	34.3	32%
Western Europe	9.9	6.5	54%	27.6	21.3	30%	38.5	31.9	21%
Africa/Middle East	12.9	14.4	-11%	44.8	39.5	13%	63.9	48.5	32%
Total	125.6	111.8	12%	398.9	323.1	23%	539.2	415.7	30%

Net sales by product, SEK million	Jul-Sep 2022	Jul-Sep 2021	change	Jan-Sep 2022	Jan-Sep 2021	change	Oct 21-Sep 22 (R12)	Oct 20-Sep 21 (R12)	change (R12)
Instruments	34.9	33.6	4%	122.4	103.9	18%	167.2	134.9	24%
Consumables, own instruments	57.3	48.5	18%	167.5	133.8	25%	227.2	174.3	30%
Consumables, OEM and CDS brand	18.8	20.8	-9%	73.7	58.5	26%	99.8	71.5	40%
Other	14.6	8.9	64%	35.2	26.8	31%	45.0	35.0	28%
Total	125.6	111.8	12%	398.9	323.1	23%	539.2	415.7	30%

Note 4 Net cash/debt

SEK millions	30 Sep 2022	30 Sep 2021	31 Dec 2021
Cash and cash equivalents	39.4	35.7	38.2
Liabilities to credit institutions	-107.6	-32.5	-28.3
Lease-related liabilities	-20.1	-30.6	-27.6
Other interest carrying assets	14.7	20.9	17.0
Net cash (+) / net liabilities (-)	-73.7	-6.5	-0.7

Note 5 Currency exchange rates

Average material exchange rates	Jan-Sep 22	Jan-Sep 21	Jan-Dec 2021
EUR	10.53	10.15	10.14
USD	9.92	8.48	8.58
RUB	0.14	0.11	0.12

Closing balance material exchange rates	Jan-Sep 22	Jan-Sep 21	Jan-Dec 2021
EUR	10.92	10.20	10.23
USD	11.12	8.79	9.04
RUB	0.20	0.12	0.12

Starting March 2022, the Swedish Central Bank is no longer publishing updated currencies for Ruble. As a consequence, alternative sources have been used in the period for the Ruble.

Quarterly overview

	2022				2021				2020		
	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	
Net sales, SEK million	125.6	140.8	132.5	140.3	111.8	110.7	100.6	92.7	98.8	90.6	
Gross profit, SEK million	51.1	53.3	56.8	57.9	49.9	46.1	44.7	39.2	45.8	37.0	
Gross margin, %	40.7	37.8	42.9	41.2	44.7	41.7	44.4	42.3	46.4	40.8	
EBITDA, SEK million	11.8	12.2	16.3	24.1	18.2	8.0	12.3	3.6	28.9	2.4	
EBITDA margin, %	9.4	8.7	12.3	17.2	16.3	7.2	12.3	3.9	29.3	2.7	
Depreciation and impairment of property, plant and equipment, SEK million	6.6	5.5	4.5	3.6	3.6	4.2	4.2	4.2	4.4	4.4	
EBITA, SEK million	5.2	6.7	11.9	15.4	14.7	3.6	8.1	-0.6	24.5	-1.9	
EBITA margin, %	4.2	4.8	9.0	11.0	13.1	3.3	8.1	-0.6	24.8	-2.1	
Amortization and impairment of intangible assets, SEK million ¹	1.6	1.7	1.5	1.6	1.6	1.3	1.3	41.1	1.0	1.0	
EBIT, SEK million	3.6	5.0	10.3	13.8	13.0	2.3	6.8	-41.6	23.5	-3.0	
EBIT margin, %	2.9	3.6	7.8	9.9	11.7	2.1	6.8	-44.9	23.7	-3.3	
Profit after tax, SEK million ²	2.4	2.9	4.6	17.3	7.1	-1.4	0.3	-32.6	20.2	-43.0	
Basic earnings per share, SEK	0.12	0.15	0.24	0.89	0.37	-0.07	0.02	-1.68	1.04	-2.21	
Diluted earnings per share, SEK	0.12	0.14	0.23	0.87	0.36	-0.07	0.02	-1.63	0.99	-2.10	
Cash flow from operating activities per share, SEK	-0.81	-0.45	-0.07	0.61	0.54	0.42	0.65	1.30	0.92	0.91	
Return on equity, %	0.7	0.9	1.6	6.2	2.7	-0.5	0.1	-11.2	6.6	-13.2	
Net debt/ EBIT (R12)	2.2	1.0	0.5	0.0	-0.3	-1.4	0.2	0.8	-0.1	0.2	
Equity/assets ratio, %	49	49	50	52	51	50	54	56	56	53	

¹ Write-off of acquired laser technology and related capitalized development expenses amounts to SEK 40.0 million in Q4 2020.

² Profit/loss from biosurfit and the impairment of the Group's holding in the associate in Q2 2020 are not included in the Group's operating profit. The impairment loss of SEK 36.6 million is recognized in net financial income together with biosurfit's profit/loss and is therefore only shown in profit after tax in the quarterly overview.

Definitions

Use of alternative performance measures

The Boule Group's financial statements are prepared in accordance with IFRS. Only a small number of performance measures are defined in IFRS. Boule applies the ESMA (European Securities and Market Authority) Guidelines for Alternative Performance Measures. In brief, an alternative performance measure is a financial measure of historical or future earnings development, financial position or cash flow that is not defined or specified in IFRS. Boule presents certain non-IFRS performance measures in order to support management and other stakeholders in their analysis of the Group's development. Management believes that use of these measures facilitates this analysis. These alternative performance measures supplement the information presented in accordance with IFRS and do not replace IFRS performance measures. Boule's definitions of non-IFRS performance measures shown on page 20 may differ from those of other companies. Calculations for all performance measures can be reconciled to line items in the income statement and balance sheet.

Sales growth is net sales for the period divided by net sales for the comparative period, expressed as a percentage change

Gross profit is net sales less cost of sales

Gross margin is gross profit divided by net sales

EBITDA (Earnings before interest, taxes, depreciation and amortization) is profit before net financial items, taxes, depreciation of property, plant and equipment and amortization of intangible assets

EBITDA margin is EBITDA divided by net sales

EBITA (Earnings before interest, taxes and amortization) is operating profit before net financial items, taxes and amortization of intangible assets

EBITA margin is EBITA divided by net sales

EBIT (Earnings before interest and taxes) is operating profit before net financial items and taxes

EBIT margin (Operating margin) is EBIT divided by net sales

Working capital is inventories, trade receivables (current and non-current) and cash less trade payables

Interest coverage ratio is operating profit plus finance income divided by finance costs

Return on equity is profit after tax divided by average equity

Net debt is interest-bearing liabilities less cash and cash equivalents and current and non-current interest-bearing receivables guaranteed by EKN

Net debt/equity ratio is net debt divided by equity

Equity/assets ratio is equity divided by total assets.

Operating margin excluding non-recurring expenses is operating profit before non-recurring expenses divided by net sales

Operational cash flow is cash flow from operating activities, excluding net investments in intangible assets and property, plant and equipment, financing, non-recurring items and restructuring expenses, but including tax paid.