

Consolidated income statement and other comprehensive income

SEK millions	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022
Net sales	139.6	125.6	423.2	398.9
Cost of sales	-81.8	-74.5	-239.4	-237.7
Gross profit	57.8	51.1	183.8	161.2
<i>Gross margin</i>	41.4%	40.7%	43.4%	40.4%
Other operating income	4.3	8.4	14.6	24.9
Distribution costs	-29.4	-27.4	-87.9	-81.7
Administrative expenses	-6.5	-7.6	-24.2	-24.5
Research and development expenses	-12.7	-11.4	-38.2	-38.1
Other operating expenses	-5.5	-9.6	-19.3	-22.9
Operating profit	7.9	3.6	28.8	18.9
<i>Operating margin</i>	5.7%	2.9%	6.8%	4.7%
Finance income	0.9	1.6	1.5	0.9
Finance costs	-3.5	-3.4	-9.2	-7.0
Net financial items	-2.6	-1.8	-7.6	-6.0
Profit before tax	5.3	1.8	21.2	12.9
Income tax	-0.7	0.6	-4.6	-3.0
Profit for the period	4.6	2.4	16.5	9.8
OTHER COMPREHENSIVE INCOME				
Items that may be reclassified to profit/loss for the period				
Exchange differences on translation of foreign subsidiaries for the period	-2.5	21.0	6.3	41.5
Total other comprehensive income	-2.5	21.0	6.3	41.5
Total comprehensive income for the period	2.1	23.4	22.8	51.3
Basic earnings per share, SEK*	0.12	0.09	0.43	0.37
Diluted earnings per share, SEK*	0.12	0.09	0.43	0.36

* Fund issue elements from the new share issue in Q4 2022 has been taken into account in the calculation of earnings per share before and after dilution, which is why the comparative figures have been recalculated.

As the Group does not have any non-controlling interests, comprehensive income is wholly attributable to owners of the Parent Company.

Consolidated statement of financial position

SEK millions	30 Sep 2023	30 Sep 2022	31 Dec 2022
ASSETS			
NON-CURRENT ASSETS			
Intangible assets			
Capitalized development expenses	275.2	211.6	225.2
Goodwill	90.9	92.8	88.1
Total intangible assets	366.1	304.3	313.4
Property, plant and equipment			
Right-of-use assets	27.4	20.6	36.7
Plant and machinery	7.9	8.2	7.4
Equipment, tools, fixtures and fittings	15.1	12.4	12.4

Leasehold improvements	4.3	2.5	2.1
Total property, plant and equipment	54.6	43.9	58.6
Financial assets			
Other financial assets	2.9	4.7	3.8
Non-current trade receivables (guaranteed 75-95% by EKN)	50.5	50.8	45.8
Total financial assets	53.5	55.4	49.6
Total non-current assets	474.1	403.6	421.5
CURRENT ASSETS			
Inventories			
Raw materials and supplies	39.6	38.6	31.4
Products in progress	5.4	8.6	6.7
Finished goods and merchandise	30.4	29.4	37.2
Total inventories	75.4	76.7	75.3
Current receivables			
Tax assets	7.9	6.8	7.2
Trade receivables	58.7	52.6	64.2
Trade receivables (guaranteed 75-95% by EKN)	97.0	81.4	79.3
Other receivables	7.5	15.0	4.9
Prepaid expenses and accrued income	11.1	16.7	10.6
Total current receivables	182.3	172.4	166.2
Cash and cash equivalents	52.9	39.4	96.9
Total current assets	310.5	288.5	338.4
TOTAL ASSETS	784.7	692.2	760.0

SEK millions	30 Sep 2023	30 Sep 2022	31 Dec 2022
TOTAL EQUITY AND LIABILITIES			
EQUITY			
Share capital	9.7	4.9	9.7
Other contributed capital	336.2	202.4	336.8
Translation reserve	48.7	58.4	42.5
Retained earnings, including profit for the period	90.1	70.7	73.6
Total equity	484.7	336.4	462.5
LIABILITIES			
Non-current liabilities			
Non-current interest-bearing liabilities	23.2	11.2	32.2
Non-current interest-bearing liabilities (for receivables guaranteed by EKN)	25.3	36.1	29.9
Non-current lease liabilities	13.4	11.9	22.8
Provisions	3.1	3.9	3.1
Deferred tax liabilities	8.1	7.3	8.4
Total non-current liabilities	73.1	70.4	96.4
Current liabilities			
Current interest-bearing liabilities	15.2	96.4	13.0
Current interest-bearing liabilities (for receivables guaranteed by EKN)	97.0	81.4	78.7
Current lease liabilities	13.6	8.2	13.4
Trade payables	43.6	34.9	33.3
Tax liabilities	3.3	4.5	7.6
Other liabilities	15.4	18.9	16.4
Accrued expenses and deferred income	37.3	39.4	37.1
Current provisions	1.5	1.7	1.5
Total current liabilities	226.8	285.4	201.0
Total liabilities	299.9	355.8	297.5
TOTAL EQUITY AND LIABILITIES	784.7	692.2	760.0

Consolidated statement of changes of equity

SEK millions	Share capital	Other contributed capital	Translation reserve	Retained earnings, incl. profit for the period	Total equity
EQUITY, JANUARY 1, 2022	4.9	202.4	17.0	71.5	295.7
Comprehensive income for the period					
Profit for the period				9.8	9.8
Other comprehensive income for the period			41.5		41.5
Comprehensive income for the period			41.5	9.8	51.3
Transactions with shareholders					
Warrant programs					
Dividend				-10.7	-10.7
EQUITY, SEPTEMBER 30, 2022	4.9	202.4	58.4	70.6	336.4
EQUITY, JANUARY 1, 2023	9.7	336.8	42.5	73.5	462.5
Comprehensive income for the period					
Profit for the period				16.5	16.5
Other comprehensive income for the period			6.3		6.3
Comprehensive income for the period			6.3	16.5	22.8
Transactions with shareholders					
New share issue					
Costs for new share issue		-0.6			-0.6
Dividend					
EQUITY, SEPTEMBER 30, 2023	9.7	336.2	48.7	90.1	484.7

Consolidated cash flow statement

SEK millions	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022
Operating activities				
Operating profit	7.9	3.6	28.8	18.9
Adjustments for non-cash items	3.6	-1.6	22.7	14.3
Interest received	0.9	0.5	1.5	1.0
Interest paid	-2.8	-3.4	-8.4	-6.9
Income tax paid	-0.8	-2.2	-10.4	-12.7
Cash flow from operating activities before changes in working capital	8.9	-3.1	34.2	14.6
Cash flow from changes in working capital				
Increase (-) /Decrease (+) in inventories	7.5	-2.2	-1.7	-5.9
Increase (-) /Decrease (+) in operating receivables	14.7	0.8	2.0	-7.3
Increase (-) /Decrease (+) in operating receivables (guaranteed by EKN)	-2.9	0.4	-22.4	-15.6
Increase (+) /Decrease (-) in operating liabilities	-0.4	-11.6	10.1	-10.6
Cash flow from operating activities	27.8	-15.8	22.3	-24.7
Investing activities				
Acquisition of property, plant and equipment	-1.4	-1.7	-6.6	-4.6
Investment in capitalized development expenses	-21.3	-14.9	-54.8	-53.1
Cash flow from investing activities	-22.7	-16.6	-61.3	-57.6
Financing activities				
Proceeds and (+) Repayment (-) of borrowings	-0.0	0.3	-6.0	35.3
Increase (+) /Decrease (-) in financial liabilities (EKN financing)	6.8	10.9	13.7	17.9
Increase (+) /Decrease (-) in financial liabilities	-0.2	17.9	-0.8	43.7
New share issue	-	-	-	-
Costs for new share issue	-	-	-0.6	-
Lease liability payments	-3.2	-4.5	-9.8	-10.9
Dividend	-	0.0	0.0	-10.7
Cash flow from financing activities	3.4	24.6	-3.5	75.3
Cash flow for the period	8.5	-7.8	-42.6	-7.0
Cash and cash equivalents at beginning of period	45.9	40.5	96.9	38.2
Exchange differences in cash and cash equivalents	-1.6	6.7	-1.5	8.2
Cash and cash equivalents at end of period	52.9	39.4	52.9	39.4

Parent Company income statement

SEK millions	Jul-Sep 2023	Jul-Sep 2022	Jan-Sep 2023	Jan-Sep 2022
Net sales	8.4	7.9	25.1	22.7
Administrative expenses	-4.5	-5.5	-17.5	-18.3
Other operating expenses	-1.1	-0.6	-2.7	-3.1
Operating profit	2.8	1.9	4.9	1.2
Dividend from subsidiaries	11.1	-	17.5	-
Profit/loss from financial items	-	-	-	-
Profit/loss after financial items	14.0	1.9	22.4	1.2
Group contribution	-	-	-	-
Profit/loss before tax	14.0	1.9	22.4	1.2
Tax	-	-	-	-
Net profit/loss	14.0	1.9	22.4	1.2

As no items are recognized in other comprehensive income, the Parent Company's profit for the period corresponds to comprehensive income for the Parent Company.

Parent company balance sheet

SEK millions	30 Sep 2023	30 Sep 2022	31 Dec 2022
NON-CURRENT ASSETS			
Intangible assets			
Capitalized development expenses	0.1	0.5	0.4
Total intangible assets	0.1	0.5	0.4
Property, plant and equipment			
Equipment	0.1	0.2	0.2
Total property, plant and equipment	0.1	0.2	0.2
Finansiella anläggningstillgångar			
Shares in Group companies	290.3	230.3	230.3
Other financial assets	2.5	3.1	2.5
Deferred tax assets	0.1	0.1	0.1
Total financial assets	293.0	233.5	233.0
Total non-current assets	293.2	234.3	233.6
CURRENT ASSETS			
Tax assets	2.6	1.8	1.7
Receivables from Group companies	24.3	0.0	19.1
Other receivables	0.0	0.2	2.1
Prepaid expenses and accrued income	2.6	3.5	3.0
Total current receivables	29.5	5.5	25.9
Cash and bank balances	2.8	1.1	46.3
Total current assets	32.2	6.6	72.1
TOTAL ASSETS	325.5	240.8	305.7
EQUITY	312.8	152.5	290.9
LIABILITIES			
Non-current liabilities			
Other provisions	3.1	3.9	3.1
Total non-current liabilities	3.1	3.9	3.1
Current liabilities			
Trade payables	4.5	4.4	6.2
Liabilities to Group companies	-	73.8	-
Other liabilities	0.9	0.4	0.6
Accrued expenses and deferred income	4.2	5.9	4.9
Total current liabilities	9.6	84.4	11.7
Total liabilities	12.7	88.3	14.8
TOTAL EQUITY AND LIABILITIES	325.5	240.8	305.7

Note 1 Accounting policies

Boule Diagnostics AB (publ.) applies IFRS (International Financial Reporting Standards) as adopted by the EU. This interim report has been prepared in accordance with IAS 34, Interim Financial Reporting. The interim report for the Parent Company has been prepared in accordance with chapter 9 of the Swedish Annual Accounts Act and RFR 2 Accounting for Legal Entities. The interim should be read alongside the annual report for the financial year ending December 31, 2022. The accounting policies are consistent with those applied in the previous financial year. The fair values of financial assets and liabilities are considered to be equal to their carrying amounts.

The interim information on pages 1-9 forms an integral part of this financial report, which comprises pages 1-23.

Note 2 Pledged assets and contingent liabilities

September 30, SEK millions	Group		Parent Company	
	2023	2022	2023	2022
Pledged assets	291.7	277.5	5.6	6.4
Contingent liabilities	-	-	123.6	118.9

Note 3 Revenue by region and product

Net sales by region, SEK million	Jul-Sep 2023	Jul-Sep 2022	change	Jan-Sep 2023	Jan-Sep 2022	change	Oct 22 - Sep 23	Oct 21 - Sep 22	change
USA	46.2	39.3	18%	144.9	129.6	12%	205.3	173.3	18%
Asia	38.2	38.0	1%	123.6	113.0	9%	161.0	152.5	6%
Eastern Europe	9.9	16.2	-39%	28.2	46.6	-40%	44.0	65.5	-33%
Latin America	17.0	9.3	83%	43.6	37.3	17%	51.4	45.4	13%
Western Europe	12.8	9.9	29%	33.9	27.6	23%	46.0	38.5	20%
Africa / Middle East	15.5	12.9	21%	49.0	44.8	9%	64.8	63.9	1%
Total	139.6	125.6	11%	423.2	398.9	6%	572.4	539.2	6%

Net sales by product, SEK million

Instruments	49.7	34.9	42%	137.5	122.4	12%	173.6	167.2	4%
Consumables, own instruments	58.2	57.3	1%	173.5	167.5	4%	239.0	227.2	5%
Consumables, OEM and CDS Brand	22.7	18.8	21%	82.2	73.7	12%	121.0	99.8	21%
Other	9.1	14.6	-38%	30.0	35.2	-15%	38.8	45.0	-14%
Total	139.6	125.6	11%	423.2	398.9	6%	572.4	539.2	6%

Note 4 Net cash/debt

SEK millions	30 Sep 2023	30 Sep 2022	31 Dec 2022
Cash and cash equivalents	52.9	39.4	96.9
Liabilities to credit institutions	-38.4	-107.6	-45.2
Lease-related liabilities	-27.0	-20.1	-36.2
Other interest carrying assets (EKN)	25.2	14.7	16.5
Net cash (+) / net debt (-)	12.7	-73.7	32.1

Note 5 Currency exchange rates

Material currencies average rates	Jan-Sep 2023	Jan-Sep 2022	Jan-Dec 2022
EUR	11.48	10.53	10.63
USD	10.59	9.92	10.12
RUB	0.13	0.14	0.15

Material currencies balance date	Sep 30 2023	Sep 30 2022	Dec 31 2022
EUR	11.49	10.92	11.13
USD	10.84	11.12	10.44
RUB	0.11	0.20	0.15

Since March 2022, the Swedish Central Bank has not published updated ruble exchange rates. As a consequence, alternative official sources have been used in the period for the Ruble.

Quarterly overview

	2023				2022			2021	
	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep
Net sales, SEK million	139.6	140.5	143.1	149.2	125.6	140.8	132.5	140.3	111.8
Gross profit, SEK million	57.8	59.9	66.1	66.7	51.1	53.3	56.8	57.9	49.9
Gross margin, %	41.4	42.7	46.2	44.7	40.7	37.8	42.9	41.2	44.7
EBITDA, SEK million	14.2	15.4	18.4	15.8	11.8	12.2	16.3	24.1	18.2
EBITDA margin, %	10.2	10.9	12.9	10.6	9.4	8.7	12.3	17.2	16.3
Depreciation and impairment of property, plant and equipment, SEK million	4.6	5.1	4.7	4.1	6.6	5.5	4.5	3.6	3.6
EBITA, SEK million	9.6	10.3	13.8	11.7	5.2	6.7	11.9	15.4	14.7
EBITA margin, %	6.8	7.3	9.6	7.8	4.2	4.8	9.0	11.0	13.1
Amortization and impairment of intangible assets, SEK million	1.6	1.6	1.7	1.6	1.6	1.7	1.5	1.6	1.6
EBIT, SEK million	7.9	8.7	12.1	10.0	3.6	5.0	10.3	13.8	13.0
EBIT margin, %	5.7	6.2	8.5	6.7	2.9	3.6	7.8	9.9	11.7
Profit after tax, SEK million	4.6	4.1	7.9	2.9	2.4	2.9	4.6	17.3	7.1
Basic earnings per share, SEK*	0.12	0.11	0.20	0.09	0.09	0.11	0.17	0.65	0.27
Diluted earnings per share, SEK*	0.12	0.11	0.20	0.09	0.09	0.10	0.17	0.63	0.26
Cash flow from operating activities per share, SEK*	0.72	0.09	-0.23	0.42	-0.59	-0.28	-0.05	0.44	0.40
Return on equity, %	0.9	0.9	2.0	0.8	0.7	0.9	1.6	6.2	2.7
Net cash (+) net debt (-) / EBIT (R12)	0.3	-0.3	0.5	1.1	2.2	1.0	0.5	0.0	-0.3
Equity/assets ratio, %	62	62	61	61	49	49	50	52	51

* Fund issue elements from the new share issue in Q4 2022 has been taken into account in the calculation of earnings per share before and after dilution and cash flow from operating activities per share, which is why the comparative figures have been recalculated.

Definitions

Use of alternative performance measures

The Boule Group's financial statements are prepared in accordance with IFRS. Only a small number of performance measures are defined in IFRS. Boule applies the ESMA (European Securities and Market Authority) Guidelines for Alternative Performance Measures. In brief, an alternative performance measure is a financial measure of historical or future earnings development, financial position or cash flow that is not defined or specified in IFRS. Boule presents certain non-IFRS performance measures in order to support management and other stakeholders in their analysis of the Group's development. Management believes that use of these measures facilitates this analysis. These alternative performance measures supplement the information presented in accordance with IFRS and do not replace IFRS performance measures. Boule's definitions of non-IFRS performance measures shown below may differ from those of other companies. Calculations for all performance measures can be reconciled to line items in the income statement and balance sheet.

Sales growth is net sales for the period divided by net sales for the comparative period, expressed as a percentage change.

Organic growth is change in net sales during the current period, excluding acquisitions, divestments and currency effects in relation to the net sales in the corresponding period last year, expressed as a percentage change.

Gross profit is net sales less cost of sales.

Gross margin is gross profit divided by net sales.

EBITDA (Earnings before interest, taxes, depreciation and amortization) is profit before net financial items, taxes, depreciation of property, plant and equipment and amortization of intangible assets.

EBITDA margin is EBITDA divided by net sales.

EBITA (Earnings before interest, taxes and amortization) is operating profit before net financial items, taxes and amortization of intangible assets.

EBITA margin is EBITA divided by net sales.

EBIT (Earnings before interest and taxes) is operating profit before net financial items and taxes.

EBIT margin (Operating margin) is EBIT divided by net sales.

Working capital is inventories, trade receivables (current and non-current) and cash less trade payables.

Interest coverage ratio is operating profit plus finance income divided by finance costs.

Return on equity is profit after tax divided by average equity.

Net debt (Net cash) is interest-bearing liabilities less cash and cash equivalents and current and non-current interest-bearing receivables guaranteed by EKN.

Net debt/equity ratio is net debt divided by equity.

Equity/assets ratio is equity divided by total assets.

Operating margin excluding non-recurring expenses is operating profit before non-recurring expenses divided by net sales.

Operational cash flow is cash flow from operating activities, excluding net investments in intangible assets and tangible fixed assets, financing, non-recurring items and restructuring expenses, but including tax paid.