

# Interim report Q3 2023

## Increased net sales and positive cash flow

### Quarter July-September 2023

- ▶ Net sales amounted to SEK 139.6 million (125.6), an increase of 11.2 percent. Adjusted for currency effects, an increase of 4.3 percent.
- ▶ Gross profit was SEK 57.8 million (51.1), corresponding to a gross margin of 41.4 percent (40.7).
- ▶ Operating profit was SEK 7.9 million (3.6), corresponding to an operating margin of 5.7 percent (2.9).
- ▶ Profit for the period amounted to SEK 4.6 million (2.4).
- ▶ Basic earnings per share amounted to SEK 0.12 (0.09) and diluted earnings per share amounted to SEK 0.12 (0.09).\*

Key figures	Jul-Sep 2023	Jul-Sep 2022	Jan - Sep 2023	Jan - Sep 2022	Oct 22 - Sep 23	Oct 21 - Sep 22
Sales growth, %	11.2	12.4	6.1	23.5	6.2	-4.9
Net sales, SEK million	139.6	125.6	423.2	398.9	572.4	539.2
Gross margin, %	41.4	40.7	43.4	40.4	43.8	40.6
Operating profit (EBIT), SEK million	7.9	3.6	28.8	18.9	38.8	32.7
Operating margin (EBIT), %	5.7	2.9	6.8	4.7	6.8	6.1
Profit after tax, SEK million	4.6	2.4	16.5	9.8	19.4	27.1
Net cash (+) net debt (-), SEK million	12.7	-73.7	12.7	-73.7	12.7	-73.7
Return on equity, %	0.9	0.7	3.4	3.1	4.1	8.7
Net cash (+) net debt (-)/EBIT (R12), times	0.3	-2.2	0.3	-2.2	0.3	-2.2
Diluted earnings per share, SEK*	0.12	0.09	0.43	0.36	0.13	0.25
Cash flow from operating activities, SEK million	27.8	-15.8	22.3	-24.7	35.6	-12.9

\* Fund issue elements from the new share issue in Q4 2022 has been taken into account in the calculation of earnings per share before and after dilution, which is why the comparative figures have been recalculated.

### Dynamisk graf: Net sales and operating profit, rolling 12 months

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